2023-2024 Annual Report



Building Blocks for Child Care

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Acknowledgement

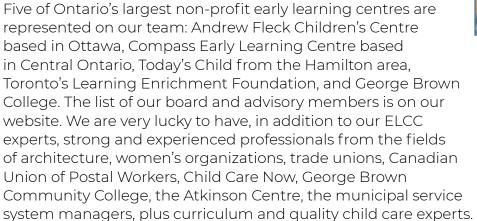
B2C2 recognizes that its work, and the work of its community partners, takes place on traditional Indigenous territories across the province. We acknowledge that there are 46 treaties and other agreements, including unceded land, that cover the territory now called Ontario. We are thankful to be able to work and live in these territories. We are thankful to the First Nations, Metis, and Inuit people who have cared for these territories since time immemorial and who continue to contribute to the strength of Ontario and all communities across the province. B2C2 is honoured to collaborate with Indigenous child care providers, families, and communities throughout the various territories. B2C2 also respects the calls for action of the Truth and Reconciliation Commission and their significance to early childhood education and policy. We share respect for the rights of, and Canada's obligations to, Indigenous peoples.

B2C2 in 2023-2024.

1.0 About B2C2

Chair's Report

I would first like to thank the fabulous contributions made by the experts on our Board of Directors and the B2C2 Advisory Group. B2C2 is made up of a strong team of directors and advisors covering the skills and expertise needed to guide the work of non-profit **ELCC** expansion. Our board and advisory group are demographically diverse and drawn from experts in the ELCC sector and beyond.



In Ontario, the sector continues to be challenged by four major issues:



Lack of Capital Funding

Lack of capital funding to construct new centres; the Ministry has allocated up to \$350,000 "start-up" money. which will only cover the costs of equipment and very minor renovations. The federal government's capital initiative of \$625 million to be distributed across the country has not yet been allocated. Based on population distribution, Ontario's share should be 38% or \$237,500,000. Current building



costs range between \$60,000 and \$100,000 per child, which would conservatively achieve 2,375 spaces or about 27 new licensed centres. Not nearly enough.

2 Workforce Crisis

A serious workforce crisis is mainly due to the abysmal wages and benefits of registered early childhood educators voting with their feet.

3 No Guaranteed Revenues

Child care centres are in deficit due to a lack of operational commitment and increased expenses. The Ministry has not produced a funding formula with guaranteed revenues, and with an annual inflationary increase of only 2.1%, child care centres will undoubtedly fall short of what is needed to operate.

4 Lack of Infrastructure

Lack of infrastructure support to assist with the development of non-profit centres – no government support for capacity building at all. Building Blocks for Child Care's requests for financial support have been denied, and the Ministry has said that expansion will occur "naturally".

Attempts to approach traditional financial institutions by non-profit child care centres willing to expand for leasehold loans/mortgages have largely failed, as these institutions are not willing to invest in the non-profit sector. Requests to extend loan guarantees from the provincial government through Infrastructure Ontario have been denied, and benefiting from the Social Finance Fund seems a distant prospect. We have consistently advocated for a "CMHC for child care" (Canada Mortgage and Housing Corporation), federal and provincial grants and loan guarantees.

Finally, we have established a Capital Strategies Working Group drawing on members outside the immediate B2C2 group to explore other avenues of investment.

This situation has curtailed our ability to work on the ground to support the expansion work of early learning and child care centres in Ontario. There are a few larger multi-service early learning organizations that are pressing forward in the hope that they will be able to realize their capital goals, but smaller organizations are stalled at present. We have maintained our partnership with these organizations and continue to work closely with Andrew Fleck Children's Centre on documenting the process of expansion and transforming it into a "Toolkit," and will begin work with Compass Early Learning Centre in the New Year.

Meanwhile, the for-profit sector is flourishing, despite the above constraints. Commercial centres are benefiting from the fact that they had higher fees when the fees were frozen on March 27, 2022, from the wage subsidies that reward operators with the lowest-paid staff, and they also find it easier to get commercial loans from banks. At the same time, large chain centres are emerging, ready and willing to buy out existing for-profit centres.

Most municipalities want to see the growth of the non-profit early learning and child care sector. Still, staffing shortages, reliable operational dollars, and a lack of capital funding are huge challenges for them.

What are the Solutions?

Solutions are urgently needed because if we don't expand sufficiently, more and more parents will be demanding action, leading to Conservative strategies to introduce tax credits.

- Change in government policy towards capital funding, workforce strategies and faster implementation of an adequate and workable funding formula.
- Finding sources of capital funding. This would make a big difference in the extent of possible non-profit expansion.
- Strong infrastructure support. We can think of no better way to achieve this than urging municipalities to create "turnkey" centres and then to find appropriate non-profit operators.
- ▼ Financial support for B2C2 to assist non-profit expansion in concrete ways.

Susan Colley

Chair of the Board

Mandate

Building Blocks for Child Care, Ontario, is a charitable corporation with a mandate to expand and preserve accessible, affordable, high-quality non-profit and public early learning and child care for future generations. Our work focuses on helping community groups, existing non-profit and public child care organizations and governments to build new facilities or redevelop existing spaces to increase the availability of non-profit and public child care for families and communities across Ontario.

Mission

- To **strengthen and expand** the quality and operating capacity of the existing nonprofit and public early learning and child care sector in Ontario.
- To expedite the growth and development of new not-for-profit early learning and child care programs.
- To build a **network** of non-profit and public service providers to advance the interests of children, families, child care providers and early childhood educators in the public and not-for-profit sector.
- To collaborate and partner with municipalities, school boards, local experts and supportive local agencies to maximize opportunities Wfor strengthening stability and promoting growth in the sector.

Values & Beliefs

High Quality

Children thrive in enriching environments.

Central to high quality are the highly-skilled staff, with only a few children for every adult. Quality exists when children can engage with people who foster important and meaningful relationships with every child and their family. It depends on the ECEs who understand and demonstrate inclusive best practices and culturally-appropriate programs, and create conditions for learning and healthy child development, in welcoming places and welldesigned spaces.

Public and Non-Profit Services

A strong, high-quality system must be built on not-for-profit and public Early Learning and Child Care (ELCC). Leading research and policy reports demonstrate the importance of not-for-profit delivery of services as a critical underpinning of quality services.

Diversity, Equity and Inclusion

A universal, publicly accountable system must include as its cornerstones, diversity, equity, and inclusion to meet the needs of children. families and the early learning workforce. Black, Indigenous, and People of Colour (BIPOC), the Disability community and their representatives must be prioritized in the processes and outcomes of a renewed system. Parents too must have a voice.

Shared Commitment to System Principles and Decent Work

We share the commitment of the Ontario Coalition for Better Child Care (OCBCC) and The Association for Early Childhood Educators Ontario (AECEO) and other organizations, to work towards creating a universal system of public and not-for-profit services that are inclusive, developmental, accessible and affordable for all children and families, with decent working conditions, fair compensation, and professional recognition for those working in the sector.

Working Together Works

We must build on the strengths of the early learning and child care sector across Ontario, and work through collaboration and collective intelligence to focus our efforts, share expertise and resources to achieve our collective goals and the vision for ELCC contained in the 2021 Federal budget.



a strong team of directors and advisors covering the skills and expertise needed

2.0 B2C2 People

Board of Directors

Susan Colley

President and Chair of the Board

Sue Colley, VP, Cleveland Consulting: Early Learning and Child Care, has been a recognized leader and innovator in the development of co-op housing for seniors, in the health sector. and in the field of early learning and child care over the last 40 years. She brings people together and leads them to find solutions. She was a key founder of Action Day Care and the first Executive Director of the Ontario Child Care Coalition. She has played an important role in major studies of child care policy and programs for the University of Toronto, the City of Toronto, and the Province of Ontario. Sue is currently the Secretary-Treasurer of Rise Up, a digital archive of feminist activism in Canada from the 1970s. to the 1990s. She has an M.B.A. from Edinburgh **Business School**

Gail R. Hunter

Vice-President

Gail's early career in the sector included positions of Early Childhood Educator, Child Care Supervisor, and Toronto District School Board Child Care Advisor. Gail is in her 31st year at George Brown College as a Professor/ Coordinator of ECE. During this time, she was instrumental in bringing to fruition two new programs: the Winter Intake ECE Diploma and the Early Childhood Leadership Honours Degree. On top of her teaching, Gail played a pivotal role in establishing the George Brown and P.A.C.E. (Project for Advancement of Childhood Education) relationship. This relationship blossomed into an ongoing joint Jamaica-George Brown affiliation. Gail has been a P.A.C.E. board member for the past 6 years. Gail sits on the Anti-Racism and Equity Committee at George Brown College and facilitates Anti-Racism workshops for Child Care Centres. In addition to this, Gail continues to be part of the team that developed and started the Africentric Early Childhood Education Diploma in Nova Scotia. Most recently, Gail developed a series of Anti-Racism workshops for the Nova Scotia Ministry of Education to be delivered to Early Childhood Educators across the province.

Sheila Olan-Maclean

Treasurer

Sheila Olan-Maclean is a value-based leader with over 40 years' experience in the early learning and child care field. Drawing from her various roles as educator, resource teacher, executive director, and presently CEO of Compass Early Learning and Care, she believes in authentic co-leadership practices that prepare a space where every human can be their best selves. Her life's work is dedicated to advocacy, and as President of the Ontario Coalition for Better Child Care, she works collaboratively with child care partners to find solutions that work best for children, families, colleagues, and our communities.

Kim Hiscott

Secretary

Kim Hiscott, RECE, is the executive director of Andrew Fleck Children's Services, a multiservice/multi-site not-for-profit agency that has been serving Ottawa's families since 1911. She has had several opportunities throughout her career to establish not-for-profit early learning and child care agencies and sites, including new construction projects and renovations of existing spaces. Kim strongly believes that the quality of the spaces, both inside and outside, matters and that Early Childhood Educators have a lot to contribute to the design ideas. She has also sat on numerous provincial-wide Boards, including the Association of Early Childhood Educators and the Home Child Care Association of Ontario

Lorna Reid

Director

Lorna served the fields of Early Learning and Child Care, Social Housing, and Adult Learning for over forty years. She is an alumna of U of Guelph and U of Toronto, OISE.

While supervising a multi-service agency's child care centre and implementing the York Early Identification Project, an enduring commitment to inclusion began. She was a TDSB child care advisor, supporting parent groups in all aspects of creating or expanding non-profit centres in schools. Lorna worked in municipal child care services in Toronto and Peel Region in increasingly senior roles. As director, she led the implementation of Best Start and oversaw the Social Housing Renovation and Retrofit Program.

Lorna taught, sat on ECE Program Advisory Committees and provided placement opportunities. She served on numerous committees, boards, and task forces. After retirement, Lorna returned to U of Guelph as a director.

Now a grandmother, Lorna's vision remains: systems in which all children and families can access high-quality early learning and services that they need or want.



Advisory Board

Building Blocks for Child Care has an active and engaged Advisory Working Group. In addition to the Board of Directors, this Group comprises nine individuals with expertise in a variety of capacities and from different regions of the province, including rural Ontario.

Shellie Bird

Child Care Co-ordinator, Canadian Union of Postal Workers

Shellie Bird is the CUPW National Child Care Coordinator. She has worked in this position since 2015. Shellie is a parent and grandparent. She believes that her work in the trade union and child care movements, advocating for early learning and child care is critical for women and for young families and their children. Shellie brings with her a wealth of knowledge and experience both within the child care and the trade union movements. She worked for twenty-years in a small not-for-profit child care centre in downtown Ottawa.

At this time, she was active in her union and went on to become the Union Education Officer of the Canadian Union of Public Employees (CUPE) Local 2204. In this role, she represented over 300 early childhood educators and child care workers in the City of Ottawa. Shellie has been active at the local, provincial, and national levels advocating for affordable and accessible early learning and care for all children for 35 years. In this time, she has sat on local child care coalitions, taken on leadership positions at provincial and national advocacy organizations. She has been a board member of the Child Care Advocacy Association for over 10 years. She takes her child care activism into the work of her union. She has been active on provincial divisions and union women and child care committees and is now a member of the CUPE National Child Care Working Group.

Sarah Boesveld YWCA

Sarah is passionate about gender equity issues and sees the chance to build a universal, affordable, not-for-profit child care system as a major step in achieving a more equitable society for all. She is also a freelance writer and a former staff journalist for outlets including Chatelaine magazine, The National Post and The Globe & Mail. She is also a mom.

Sylvie Charron

Agente de liaison à l'association francophone à l'éducation des services à l'enfance de l'Ontario (AFÉSEO)

As a liaison officer with AFÉSEO, Sylvie builds and maintains strong relationships that foster effective communication and collaboration between diverse partners. Her background as an educator and director of a children's service has equipped her with the knowledge, skills, and insight needed to connect people and support shared goals. She is committed to creating meaningful partnerships that strengthen our community and advance the mission of AFÉSEO.

Patricia Chorney Rubin

Director of The School of Early Childhood, George Brown College

Georgeo Brown College provides education for up to a thousand students at a time in their post-secondary programs and employs 130 educators in their FCF centers

Peter Frampton

Executive Director, Learning Enrichment Foundation

Peter Frampton joined the Learning Enrichment Foundation (LEF) in 1993 and has had a long history with LEF integrating enterprises, programs and initiatives that support the needs of the community and leverage the expertise of the organization.

As the Executive Director Peter is the CEO of LEF whose mandate is community economic development, employs 400 people, and has an annual budget of approximately \$30 million.

LEF's mission is to provide community responsive programs and services, which enable individuals and families to become valued contributors to their community's social and economic development.

Peter has been a member of the Board of Directors of The Canadian Community Economic Development Network (Chair of Membership Committee) and Telecommunities Canada. He has participated in various task forces, including the Federal Social Economy Advisory Task Force; Peter is the recipient of the Queen's Golden Jubilee Award

Robert Froom

Retired, founder of CSV Architects

During Robert's 40-year career in the field of architecture, he took particular interest in the design of child care centres, including various projects for the City of Ottawa, Ottawa school boards and Andrew Fleck Children's Services. Robert has served on numerous not-for-profit boards, including the Canadian Hearing Society Eastern Ontario Advisory Board (1992-1995), CNIB Deafblind Community Services Board (2016 – 2020), CNIB Lake Joseph Centre Advisory Board (2015-present), and Andrew Fleck Children's Services (current).

Zeenat Janmohamed

Academic Chair, George Brown College

Dr. Zeenat Janmohamed is the Executive Director and Senior Policy Analyst at the Atkinson Centre. Zeenat has a long history in partnership development with government, community organizations, and post-secondary institutions. Zeenat is involved in policy development and research, media, and government relations. She has held faculty positions in the School of Early Childhood at George Brown College, Toronto Metropolitan University, and at the Dr. Eric Jackman Institute of Child Studies at the University of Toronto. Zeenat has supported the evaluation of programs across Canada and globally.

As the former Academic Chair of the School of Social and Community Services and the School of Deaf and Deafblind Studies at George Brown College, Dr. Janmohamed was responsible for the academic oversight of nine programs. She has a strong commitment to diversity, equity, and anti-oppressive practice in education. Dr. Janmohamed completed her PhD in the Department of Leadership, Higher & Adult Education at OISE, University of Toronto.

Jamie Kass

Director, Child Care Now

Retired after twenty years as the Canadian Union of Postal Workers' Child Care Coordinator, Jamie continues to be an advocate for a universal public and not-for-profit child care system. Her experience includes being a founding member of the Child Care Human Resources Sector Council, Ontario Best Start Expert Panel on Wages and Working Conditions, co-chair of the Canadian Union of Public Employees National Child Care Working Group, and other advisory committees. Jamie's experience as an educator and union activist includes the development of not-for-profit, extended hours child care programs across Canada

Julie Mathien

Childcare reform advocate and former public servant

Julie Mathien is a long-time childcare reform advocate and former public servant. She was an early member of the Campus Community Cooperative Daycare. Established in 1969, the collective developed the childcare centre at 12 Sussex Ave. at the St. George Campus of the University of Toronto. Now retired, Julie also had a long career working in the child care field. She initiated many new child care centres when she worked for the Toronto District School Board. Julie also worked in the Premier's Office of the Government of Ontario, followed by a lengthy stint in the Ontario Ministry of Children and Youth

Elise Patterson

Qualified RECE, ELCC degree student at George Brown College

Elise Patterson started her academic journey with Western University, where she attained a degree in Linguistic Anthropology before completing her degree in Early Childhood Leadership at George Brown College. She has over nine years of experience working in the early years.

After attaining her Diploma in Early Childhood Education, Elise began working as a RECE for George Brown Lab Schools. Elise's passion for equity and inclusion has motivated her to become involved in several anti-racist initiatives. Elise is a member of the BLACK in the Early Years Anti-Racism Work Group that provides recommendations to Toronto Children's Services related to professional learning strategy on anti-Black racism in the early years. In addition, Elise co-facilitated the advocacy project "@UWOMinorityStories" on Instagram and used her linguistic knowledge for script editing with the "Let's Talk About Race" VR learning modules with George Brown College and BodySwaps. Currently, Elise has begun working on a Land-Based Learning Research Project with George Brown College as a response to the Truth and Reconciliation Commission's recommendations to bring Indigenous perspectives into Canadian education.

Petr Varmuza

Retired Director at Toronto Children's Services

Petr is a retired public servant with the City of Toronto, from the position of Director of Operational Effectiveness, City of Toronto Children's Services. He was responsible for policy, service planning and an annual operating budget of more than \$400 million. Petr received a PhD in 2020 from OISE, University of Toronto. Petr works as a research assistant with Michal Perlman at OISE.

Dan Wise

Director, Programs, Today's Family

Throughout Dan's 30+ year career to date, he has advanced significant program opportunities in the charitable sector locally, provincially, and nationally for those traditionally facing marginalization and underrepresentation – including children, youth, newcomers, first in family to participate in PSE, and those entering or re-entering the workforce.

Dan's child care experience deepened during his tenure as Senior Director, Children and Families with the Learning Enrichment Foundation, where he stewarded 33 licensed child care centres through the pandemic and the early days of the CWELCC Agreement implementation. Currently, Dan is part of the senior leadership team as Director, Programs at Today's Family, supporting both licensed group and home child care, EarlyON centres and summer camps.

Dan believes this is a significant 'moment in time' to build a strong foundation for children to access inclusive, quality child care, and for educators to be acknowledged as the professional, nurturing, and experienced leaders they are. In addition to supporting the work of Building Blocks for Child Care as an advisor, Dan sits on the Board of Directors of Family Day Care Services, a 170+ year-old charity offering licensed home and group care, and Early ON centres in Toronto, Peel and York Regions.

Staff

None of our work could be undertaken without the steadfast commitment of Lorraine McLeod (Director of Expansion) and Tara Cleveland (Director of Communication). They have provided us with strong leadership, innovation, and commitment to get us where we are today.

Lorraine McLeod Director of Expansion

Lorraine does outreach to system service managers and other child care organizations, as well as preparing presentations, workshops, and working on specific expansion projects.

Tara Cleveland

Director of Communications

Tara Cleveland joined B2C2 as the Director of Communications and is responsible for all our external communications: the website, social media, the newsletter (monthly usually), slides, surveys, information spreadsheet, presentations, reports, and everything that needs to be well-designed and "branded".

Summer **Staff**

In the Summer of 2023, B2C2 was awarded a grant to hire seven young employees for eightweek periods. Each of them provided invaluable assistance and support with B2C2 expansion projects and reports, including research, organizing and participating in interviews, transcribing notes, supporting content for the newsletter and social media and many other administrative details. The following young people worked hard and added great value to the work of B2C2.

- Sofia Meligrana Social Policy Researcher
- **☑ Emily Onyshko** Executive Assistant
- **❷ Hayam Asswad** Communications Assistant
- **❷ Nafiz Miah** Social Policy Researcher
- Nishita Nistala Social Policy Researcher
- ✓ Isabella Lau Communications Assistant

All these employees worked hard to keep B2C2 up-to-date on developments across the country, on organizing, researching and writing the Report, Alignment and Expansion in the <u>Schools</u>, and organizing interviews and focus groups across the province.



what we did in 2023-2024.

3.0 Program Highlights

LEARN

Toolkit Modules

- Planning your expansion project
- Developing a business plan
- Project Preparations and Logistics
- Building Phase
- Licensing and Regulatory Requirements
- Preparing for Opening

TOOLS

Activities

- Expansion plan templates
- Examples of documents
- Online resources
- Financial costing model tools
- Business plan template

Expansion Projects

Muskoka Home Child Care Project

A comprehensive study culminating in a final report including recommendations was prepared on behalf of the District of Muskoka. The project examined how the region could expand early learning and child care through its directly operated home child care program: Muskoka Home Child Care: Getting to Great!

Non-Profit Expansion Sessions

B2C2 prepared and delivered dedicated workshops for several communities, both in-person and virtually. In September, B2C2 conducted an in-depth workshop for over 60 board members and executive directors of non-profit child care organizations on how to expand non-profit child care. It has become a template for other workshops that are being planned around the province. This workshop was made possible with the financial assistance of the Region of Waterloo.

Child Care Expansion Toolkit

B2C2 is well underway with the creation of the "Expansion Toolkit." Module 1 is the first of the six online and interactive modules to be launched. Module 1 highlights the use of a variety of methods to engage learners (video, infographics, text), recognizing that participants have different learning styles and may access the information in different ways. Module 1, and eventually all the modules, will be available online at all times as part of a self-directed learning experience. The modules will be AODA compliant. Next to launch are Modules 2 and 3 in the fall of 2024.

Workshops

Our First Steps to Expansion webinar took place in April. This open forum allowed participants to ask experts in the field how to get started with their child care expansion project. Thanks to our panel of experts: Jill Wilkins, Compass Early Learning and Care; Kim Hiscott, Andrew Fleck Children's Services; and Michele Lupa, Canadian Mothercraft Society.

Following the introductory webinar, in May and June, a virtual workshop series on child care expansion was delivered by experienced industry leaders to the non-profit child care community. The following five workshops remain on the B2C2 website as a resource and will be incorporated into the expansion toolkit once it has launched:

- 1 Expansion Project Feasibility
 What makes an expansion project feasible: number of children, location, space, budget, and workforce.
- 2 Choosing a Location Consider your options for building, renovating, or leasing and the impact of budgeting and zoning on your decisions.
- Getting and Keeping Staff
 Promising workforce strategies for the recruitment and retention of staff.
- Working With An Architect
 Thinking about design and construction for your child care centre and how to choose an architect to work with
- 5 Submitting the Proposal
 Unpacking the Ministry of Education guidelines and preparing the proposal package.

Strategic Positioning

Capital Strategies Working Group

B2C2 established a Capital Strategies Committee with financial expertise to explore avenues of financing for new and expanding non-profit child care.

Liaison and Partnerships with other organizations

B2C2 continued to regularly liaise and work with the following organizations throughout the year:

- Ontario Coalition for Better Child Care
- Ontario NonProfit Network
- Canadian Union of Postal Workers
- Ontario Municipal Social Services Association
- Child Care Now, l'Association francophone à l'éducation des services à l'enfance de l'Ontario (AFESEO)
- ▼ Toronto Community of Child Care Advocates
- Andrew Fleck Children's Centre
- Compass Early Learning and Child Care
- Learning Enrichment Foundation
- ▼ Today's Family
- Quality Early Learning Network
- ✓ Mothercraft
- Atkinson Centre Task Force
- Association of Early Childhood Educators of Ontario

We also worked with the Service System Managers in municipalities across Ontario and experts from sectors not directly related to child care, such as:

- The Co-op Housing Federation
- Retired teachers
- Investment consultants
- Community college and university colleagues
- Sector colleagues across Canada and Quebec

Through these ongoing networks, meetings, and collaborations, awareness about B2C2 and its reputation has spread.

Communications

Newsletter

B2C2 has regularly produced a monthly newsletter focusing on news about expansion and government policies relating to expansion. Visitors to the website are asked to sign up for the newsletter to be kept up-to-date about expansion activities and developments in Ontario and across Canada.

Social Media

B2C2 has developed a presence on Facebook, X (formerly Twitter), Instagram, and LinkedIn. Although we are still working to build a wide following, postings are uploaded every few days and knowledge about our presence on the platforms is slowly spreading.

Website Resources

The resources section of the website has been developed to provide useful information to centres interested in expansion. The interactive space allocation tool has been particularly popular.

the numbers for 2023-2024.

4.0 Financial Information

Statement of Financial Position

Building Blocks For Child Care: The Canadian Development Agency For Early Learning And Child Care Services, Inc. Year ended March 31, 2023

	MARCH 31, 2024	MARCH 31, 2023
ASSETS		
CURRENT		
Cash and Cash Equivalents	\$107,106	\$ 214,050
Accounts recievable	6,997	
Prepaid expenses	4,033	
Investment	-	100,685
	\$ 118,136	\$ 314,735
LIABILITIES AND NET ASSETS		
CURRENT		
Accounts payable and accrued liabilities	\$ 43,192	\$ 14,189
Deferred contributions	64,561	301,826
	107,753	316,015
NET ASSETS	10,383	(1,280)
	\$ 118,136	\$ 314,735

Statement of Revenues and **Expenditures**

Building Blocks For Child Care: The Canadian Development Agency For Early Learning And Child Care Services, Inc. Year ended March 31, 2023

	MARCH 31, 2024	MARCH 31, 2023
REVENUE		
Grants	\$ 361,236	\$ 51,928
Fees for services	20,158	-
Donations	3,800	2,600
Investment income	6,336	2,447
	\$ 391,530	\$ 56,975
EXPENSES		
Program expenses	\$ 315,327	\$ 30,426
Salaries and wages	40,315	23,839
Professional Fees	8,249	8,000
Office and general	14,711	6,101
Fundraising Expense	-	2,819
Interest and bank charges	347	949
Insurance	918	826
	379,867	72,960
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES	\$11,663	\$ (15,985)

Funder Acknowledgments

In 2023, B2C2 received a commitment of \$300,000 from the McConnell Foundation for the project over two years as part of the project: Towards a diverse and equitable expansion of a notfor-profit Early Learning and Child Care System in Ontario.

In addition, the Margaret and Wallace McCain Family Foundation provided a grant of \$125,000 in 2023 to enable B2C2 to conduct the School Board Study on Alignment and Expansion.

B2C2 was delighted to receive a grant from Canada Summer Jobs, (Employment and Social Development Canada). It enabled us to do lots of productive work through the summer of 2023.

B2C2 is very grateful to its funders, without whom we could not exist.

B2C2 established a fundraising committee and is actively seeking grants and donations from foundations.

